

This matrix is intended as an aid to help determine whether a property/loan qualifies for certain financing. It is not intended as a replacement for VA guidelines. Users are expected to know and comply with VA's requirements. Refer to <u>VA Circular 26-19-22</u> for current IRRRL requirements.

# **Eligibility Matrix**

Interest Rate Reduction Refinance – Primary Residence					
Units	Credit Score	Maximum LTV <sup>1</sup>	Maximum Base Loan Amount <sup>2</sup>		
1-4	<mark>580</mark>	- 100%	\$999,999		
1-4	700		\$3,000,000		

#### Footnotes:

- 1. Maximum LTV/CLTV excludes the VA Funding Fee. 100% of AVM or appraised value calculated using Base Loan Amount.
- 2. Refer to VA Form 26-8923 Interest Rate Reduction Refinancing Loan Worksheet to calculate loan amount. The Veteran must have sufficient entitlement to guaranty the loan (see Guarantee/Entitlement below).

### **Product Codes**

Conforming		High Balance		
Product Code	Term	Product Code	Term	
VF15IR	15 Year Fixed	VF30IRHB	30 Year Fixed High Balance	
VF30IR	30 Year Fixed	VESUIKEID		

## Underwriting Requirements

Appraisal Requirements	Appraisal (full or exterior-only) or AVM is required to determine value. Acceptable AVM's include:
	If an appraisal is obtained, properties with a Condition Rating of C5 or C6 are not eligible.
	Disaster Area Protocol: When the subject property is located within a FEMA-declared disaster area where individual assistance is available, an exterior re-inspection (interior as well if the disaster is flood, hurricane or water-related) dated after the incident period end date is required unless the appraisal is dated after the incident period end date. All property inspection products must affirmatively indicate there is no adverse impact to value, condition, or marketability as a result of the disaster. If damage exists, repairs must be completed and an interior/exterior 1004D must be obtained confirming repairs were made and the property is habitable.
Assets	Most recent asset statement must be dated within 60 days of the Note Date for all assets used for funds to close. If the asset is reported quarterly, the most recent statement is required.
	Stocks, stock options and mutual funds (including IRA/SEP/Keough/401K) must show proof of liquidation if used for closing costs or down payment.
	<ul> <li>Cryptocurrency (e.g. Bitcoin and Ethereum) may be used for funds to close under the following conditions;</li> <li>Funds must be liquidated into U.S. dollars.</li> <li>Only 70% of the liquidated amount can be used for funds to close.</li> </ul>
Borrower Eligibility	A Certificate of Eligibility (COE) is required for Interest Rate Reduction Refinancing Loans (IRRRLs). If the Veteran indicates they are exempt from the VA Funding Fee and the COE does not show that the Veteran is exempt, the lender must ask the Veteran if he or she has a claim for compensation pending with VA. If so, the lender must obtain an updated COE no earlier than 3 days before loan closing using the COE "Correct" function in WebLGY.
	Ineligible: • Foreign National • Deferred Action for Childhood Arrivals (DACA)
COVID-19 Attestation	All borrowers must sign and date Impac's COVID-19 Attestation with regard to forbearance and the borrower's ability to repay the loan.
Credit	All borrowers must generate a traditional credit score from at least one repository (tri-merge report), non-traditional credit is not allowed.
	<ul> <li>Mortgage History:</li> <li>0x30 in the past 12 months on all mortgages for all properties</li> </ul>
	Forbearance (COVID-related): Lenders are reminded that all IRRRLs must meet loan seasoning, fee recoupment, discount points and net tangible benefit requirements per VA policy guidance. Periods of forbearance cannot count

6/15/21

Page 1 of 5

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<ul> <li>toward seasoning; however, forbearance under the CARES Act does not, alone, cause the loan to fail to meet the seasoning standard. If a loan being refinanced met seasoning requirements before a Veteran invoked a CARES Act forbearance, the seasoning requirement remains satisfied. A loan being refinanced is seasoned if both of the following conditions are met as of the date the borrower closes the refinance loan:         <ul> <li>The borrower has made at least six consecutive monthly payments on the loan being refinanced. For example, in a case where a borrower made five consecutive payments before invoking a CARES Act forbearance, such borrower would need to make six additional consecutive payments, post forbearance, in order to meet the seasoning requirement.</li> <li>The date of closing for the refinance loan is 210 or more days after the first payment due date of the loan being refinanced.</li> </ul> </li> <li>See VA Circular 26-20-25 for additional details around forbearance.</li> <li>The Veteran should be presented twice with a comparison of the refinance loan to the loan being refinanced. The loan comparison statement will provide the Veteran with upront information about the overall cost of the refinance, thereby helping the Veteran make an informed decision about whether to proceed with the refinance. See Exhibit C for a sample comparison statement.</li> <li>Timing of Disclosures: Present the Veteran with the comparison statement within 3 business days from the initial date of the loan application and again at closing.</li> <li>Content: Refer to Exhibit C. The comparison statement must show the recoupment period (in months) for all fees, expenses, and closing costs, (including taxes, amounts held in escrow, and fees paid under chapter 37 such as VA funding fee), whether included in the loan or paid outside of closing.</li> <li>Note: The recoupment calculation for the purposes of the comparison statement differs from the statutory recoup</li></ul>
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calculated using the total loan amount, including any financed VA funding fee.
<u>Note</u> : If the IRRRL results in the same or increased monthly P&I payment, the lender should still complete paragraphs (a) and (b) and present the Veteran with the total costs associated with the IRRRL.
Veteran Certification: The Veteran must communicate that he/she received the comparison statements, e.g. via
written letter, e-signature, email from the Veteran certifying receipt, system time/date stamp where the Veteran
certified receipt, etc. Retain evidence of such communications in the loan file.
Not Applicable – Credit Qualifying IRRRLs are <u>NOT</u> permitted
Escrow waivers are not allowed
<ul> <li>Recoupment describes the length of time it takes for a Veteran to pay for certain fees, closing costs, and expenses that were necessitated by the refinance loan. The recoupment standard applies to all IRRRLs. Including, but not limited to, IRRRLs where the principal balance is increasing, term of loan is decreasing, or the loan being refinanced is an ARM.</li> <li>1. The lender must ensure, and certify to VA, that: <ul> <li>(a) For an IRRRL that results in a lower monthly principal and interest (P&amp;I) payment, the recoupment period of fees, closing costs, and expenses (other than taxes, amounts held in escrow, and fees paid under chapter 37 (e.g., VA funding fee collected under 38 U.S.C. § 3729)), incurred by the Veteran, does not exceed 36 months from the date of the loan closing.</li> <li>(b) For an IRRRL that results in the same or higher monthly P&amp;I payment, the Veteran has incurred no fees, closing costs, or expenses (other than taxes, amounts held in escrow, and fees paid under chapter 37 (e.g., VA funding fee collected under 38 U.S.C. § 3729)).</li> </ul> </li> <li>2. Lenders must upload the following documentation during the Loan Guaranty Certificate (LGC) process to certify that fee recoupment has been met: <ul> <li>(a) If the recoupment period shown on the final loan disclosure outlined above in the <u>Disclosures</u> section</li> </ul> </li> </ul>
V C F F t

#### Wholesale Lending

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	<ul> <li>(b) If the recoupment period shown on the final loan disclosure outlined above in the <u>Disclosures</u> section is more than 36 months, the lender must provide documentation showing the recoupment calculation outlined below (<i>Calculating Recoupment</i>).</li> <li>(c) For an IRRRL that results in the same or higher monthly PI payment, the lender should submit to VA evidence that the Veteran has incurred no fees, closing costs, or expenses (other than taxes, amounts held in escrow, and fees paid under chapter 37).</li> <li><u>Calculating Recoupment</u>: Recoupment is calculated by dividing all fees, expenses, and closing costs, whether included in the loan or paid outside of closing (i.e. an appraisal fee), by the reduction of the monthly P&amp;I payment. The VA funding fee, escrow, and prepaid expenses, such as, insurance, taxes, special assessments, and homeowners' association (HOA) fees, are excluded from the recoupment calculations. See <u>Exhibit B</u> for more specific instructions and calculation examples.</li> <li><u>Fees, Expenses, and Closing Costs (FECC) to be Recouped</u></li> <li>Refer to the below table for information about specific fees and charges to be included in or excluded from the recoupment calculation. Please continue to refer to Chapter 8 of VA Lenders Handbook (M26-7) for information about allowable fees, expenses, and closing costs.</li> </ul>			
	Included FECC	Excluded FECC		
	<ul> <li>Allowable fees and charges         <ul> <li>Included in the loan amount</li> <li>Paid outside of closing</li> </ul> </li> <li>Credit report         <ul> <li>Appraisal fee<sup>1</sup> (if applicable and the lender requires Veteran to pay)</li> <li>Reasonable discount points             <ul> <li>Included in the loan amount</li> </ul> </li> </ul> </li> </ul>	<ul> <li>VA funding fee</li> <li>Per diem interest</li> <li>Escrow</li> <li>Prepaid expenses         <ul> <li>Insurance</li> <li>Taxes (including delinquent taxes)</li> <li>Special assessments</li> <li>HOA fees</li> </ul> </li> </ul>		
	<ul> <li>Paid outside of closing</li> <li><u>Note</u>: Lender credits may be used to offset allowable</li> </ul>	Note: This is not an all-inclusive list of prepaid expenses.		
	fee and charges (including discount points) <sup>1</sup> The Veteran may only be charged a reasonable and cus			
	<u>IMPORTANT CLARIFICATION</u> : The fee recoupment calc calculation. This calculation determines whether or not VA months). Do not confuse the "Statutory" calculation with th Disclosures section. This calculation is different from the " not the VA will guaranty the loan. It is only used for disclosures	A will guaranty the loan (i.e. fees are recouped within 36 ne Comparison Statement calculation described in the 'Statutory'' calculation and does not determine whether or		
Financing Type	<ul> <li>Disclosure requirements as detailed in <u>VA Circu</u></li> <li>New loan amount may include the following.</li> <li>Unpaid principal balance, including accrue</li> <li>Allowable closing costs</li> <li>Prepaid expenses</li> <li>Maximum 2 discount points</li> <li>Funding fee</li> <li>25% guaranty is considered satisfied</li> <li>No cash back to borrower permitted, minor adju</li> <li>No satisfaction of junior liens</li> <li>Texas: Cash back (including incidental) is not permitted. U</li> </ul>	d interest and late fees, if applicable stment at closing not to exceed \$500 cash back is eligible		
Fraud Report	indicate "No cash back is permitted. (\$1 is not allowed). Fraud Report is required.			
Geographic Restrictions	Ineligible States: DE, MA, ME, MO, WY			
	Additional Restrictions:         •       Hawaii: Lava zones 1 and 2 not eligible.         •       Illinois: Illinois Land Trust not allowed.         •       New York: CEMA not allowed.         •       Texas: 50(a)(6) not permitted.			

6/15/21

Page 3 of 5

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	Colorado:				
	<ul> <li>Income must be state</li> </ul>	ed on the application			
	<ul> <li>No analysis or verification of income is required.</li> </ul>				
Guaranty/	VA Guaranty is always 25% for all IF	RRRLs.			
Entitlement					
Income / Employment	Income is not documented/validated	. However, an income source is required.			
	Verbal Verification of Employment (\				
		vithin 10 calendar days prior to funding.			
		lated within <mark>20 calendar days prior to fundi</mark> rent work (e.g., executed contracts or sign			
		e day the Seller verifies self-employment)			
	<ul> <li>Evidence of curr</li> </ul>	rent business receipts within 20 calendar of	days prior to funding (e.g., payment for		
	services perform		a the lender confirmed through a		
	<ul> <li>Lender certificat</li> <li>phone call or otl</li> </ul>	tion the business is open and operating (e.	.g., the lender confirmed through a		
		te demonstrating activity supporting currer	t business operations (e.g., timely		
		or estimates or service can be scheduled)			
	As a reminder Impac does NOT allo	w a VVOE (or alternative documentation of	detailed herein) to be obtained post-		
	closing. Further, a VVOE cannot be				
Loan Amount	Minimum loan amount is \$100,000				
Loan Seasoning	All IRRRLs must meet VA's seasoni	ng requirement. The due date of the first p	payment is used to determine loan		
	seasoning. A loan is considered sea	soned if both of the following conditions ar	e met:		
	• The due date of the first monthly payment of the loan being refinanced is 210 days or more prior to the note				
		date of the new refinance loan. When the VA loan being refinanced with an IRRRL has been modified, the			
	seasoning must be measured from the first payment date due date listed on the modification agreement,				
	not from the first payment due date of the original Loan; and				
	• Six (6) consecutive monthly payments have been made on the loan being refinanced.				
	Example: The loan being refinanced closed on March 8, 2019. The first payment is due May 1, 2019. If the Veteran				
	makes six consecutive monthly payments, the loan being refinanced will be seasoned on November 27, 2019.				
		pearance cannot count toward seasoning;	however forbearance under the		
		le loan to fail to meet the seasoning standa			
	seasoning requirements before a Veteran invoked a CARES Act forbearance, the seasoning requirement remains				
	satisfied. However, in a case where a borrower made only five consecutive payments before invoking a CARES Act				
	forbearance, such borrower would need to make six additional consecutive payments, post forbearance, in order to meet the seasoning requirement.				
Net Tangible Benefit					
•					
	Fixed Rate to Fixed Rate: In cases where the loan being refina	nced has a fixed interest rate and the refir	nance loan will also have a fixed intere		
	Fixed Rate to Fixed Rate: In cases where the loan being refina rate, the refinance interest rate must	t be not less than 0.50 percent (50 basis pe	nance loan will also have a fixed intere pints) lower than the interest rate of the		
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Special Requirements /	Fixed Rate to Fixed Rate:         In cases where the loan being refinarate, the refinance interest rate must loan being refinanced. For example, interest rate of the refinance loan matrix rate of the refinance	t be not less than 0.50 percent (50 basis per if the interest rate of the loan being refinan ay not be greater than 3.25 percent (fixed). Ineligible: • Manufactured ho • On-frame modula • Co-op share loan • Agricultural prope • Leasehold prope he original VA loan must be the same parti r, some ownership changes may be eligibl s. New Loan	nance loan will also have a fixed intere- points) lower than the interest rate of the need is 3.75 percent (fixed), then the mes ar construction is erites (farms, ranches) rty les on the new loan and the veteran le. A change in mortgagors is eligible IRRRL Eligible?		
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Special Requirements /	Fixed Rate to Fixed Rate:         In cases where the loan being refinarate, the refinance interest rate must loan being refinanced. For example, interest rate of the refinance loan matrix stillown the property.         Eligible:       • SFR/PUD         • Condo (VA approved)       • 2-4 Units         Generally, the parties obligated on the must still own the property. Howeve with proper documentation as follow:         Existing VA Loan         Unmarried Vet	t be not less than 0.50 percent (50 basis per if the interest rate of the loan being refinan ay not be greater than 3.25 percent (fixed). Ineligible:	ance loan will also have a fixed intere- bints) lower than the interest rate of the need is 3.75 percent (fixed), then the mes ar construction is erties (farms, ranches) rty ies on the new loan and the veteran le. A change in mortgagors is eligible IRRRL Eligible? Yes No		
Special Requirements /	Fixed Rate to Fixed Rate:         In cases where the loan being refinance, the refinance interest rate must loan being refinanced. For example, interest rate of the refinance loan matrix still own the property. Howeve with proper documentation as follows:         Existing VA Loan         Unmarried Vet	t be not less than 0.50 percent (50 basis per if the interest rate of the loan being refinan ay not be greater than 3.25 percent (fixed). Ineligible: Manufactured ho On-frame modula Co-op share loan Agricultural prope Leasehold prope he original VA loan must be the same parti r, some ownership changes may be eligibles. New Loan Veteran & new spouse	ance loan will also have a fixed intere- points) lower than the interest rate of the need is 3.75 percent (fixed), then the mes ar construction is erites (farms, ranches) rty les on the new loan and the veteran le. A change in mortgagors is eligible IRRRL Eligible? Yes		
Property Types Special Requirements / Restrictions	Fixed Rate to Fixed Rate:         In cases where the loan being refinarate, the refinance interest rate must loan being refinanced. For example, interest rate of the refinance loan matrix stillown the property.         Eligible:       • SFR/PUD         • Condo (VA approved)       • 2-4 Units         Generally, the parties obligated on the must still own the property. Howeve with proper documentation as follow:         Existing VA Loan         Unmarried Vet	t be not less than 0.50 percent (50 basis per if the interest rate of the loan being refinan ay not be greater than 3.25 percent (fixed). Ineligible: Manufactured ho On-frame modula Co-op share loan Agricultural prope Leasehold prope the original VA loan must be the same parti r, some ownership changes may be eligibles. New Loan Veteran & new spouse Spouse only (deceased veteran) Different veteran who has	ance loan will also have a fixed intere- bints) lower than the interest rate of the need is 3.75 percent (fixed), then the mes ar construction is erties (farms, ranches) rty ies on the new loan and the veteran le. A change in mortgagors is eligible IRRRL Eligible? Yes No		

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	IRRRL	N/A	0.50%	0.50%		
	Transaction Type	Down Payment	First Time U		Jse	
		VA Funding Fee Ta				
VAT unung rec	VA Funding Fee applies unless the Veteran is exempt. The VA Funding Fee may be split with part paid in cash and part financed.					
VA Funding Fee	Management. Extended turn around times will apply.					
Underwriting	<ul> <li>Manual Underwriting only (DU/LPA not allowed).</li> <li>For loan amounts &gt; \$1,500,000, pre-gualification and final approval must be approved by Senior</li> </ul>					
Subordinate Financing	Allowed per VA guidelines					
	<ul><li>Refinancing an ARI</li><li>The term of the new</li></ul>	as than the P&I payment of the M to a Fixed Rate; <b>OR</b> V loan is less than the term of by 20% or more, the Veteran	the existing VA loan		RRLs are	
	<ul> <li>Interest Rate Decrease:</li> <li>The interest rate of the new loan must be less than the interest rate of the existing VA loan unless refinancin ARM to a fixed rate.</li> </ul>					
	<ul> <li>Term Increase:</li> <li>The term of the new loan may not exceed the original term by more than 10 years, subject to the maximum term of 30 years and 32 days.</li> </ul>					
	Vet & Spouse	Divorced spouse of	nly	No		
	Vet & Spouse	Spouse only (dece		Yes		

Wholesale Lending

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